



10°NPL IBERIAN FORUM 2022

PORTUGAL

May 31st, 2022 | PESTANA PALACE HOTEL
PORTUGAL | LISBON **ON-SITE**

PROGRAM

#CMS10NPL

Powered by **CMS** Group

PLATINUM SPONSOR

receeve

LX PARTNERS

ALGEBRA
CAPITAL

TUESDAY MAY 31st, 2022

8:15 - 8:45 | Registration and Welcome coffee



08:45 - 9:00

Welcome Opening



Ignacio Vilarroig
Managing Director Europe
CMS GROUP



Paola Ortega Andrade
Conference Director Asset Management Europe
CMS GROUP

09:00 - 9:45 | DEBATE

Economic backdrop and future challenges for the NPE's sector: Portuguese debt market as an attractive investment opportunity

NPL evolution in Portugal and investors' interest in the market. The big wave that is behind the moratoriums and government aid, with over 20% of total loans under moratoria, and the high pressure for banks to deleverage.



Moderates:
Susana Bento
Partner
DELOITTE CORPORATE
FINANCE



Bruno Carneiro
CEO
SERVDEBT



Hugo Velez
General Manager - Partner
HIPOGES



José Araujo
Central Manager
MILLENNIUM BCP



Rui Silva
Head of Credit and Collection
BANCO CREDIBOM

9:45 - 10:30 | DEBATE

Portfolio movements in the NPL market: What big transactions are taking place and what opportunities are to come?

How to manage different types of default debt: SMEs, Residential Mortgages and Consumer Credit? Main players of the market discuss the evolution of the NPL industry for 2022 and the main transactions that are taking place.



Moderates:
Jon Igor Egaña
Debt Services Director
EQUIFAX



Franquelim Alves
Non executive member
of the Board
REACTIV ASSET RECOVERY



Jus Hothi
Investment Director
LCM PARTNERS



Luís Salvaterra
Managing Director
INTRUM



Nuno Martins
Executive Board Member
CAIXA GERAL DE DEPÓSITOS

10:30h - 11:00 | PRESENTATION

Driving Recovery In Economic Uncertainty

Apply new digital & AI advances to achieve fair and sustainable solutions for customers and creditors.



Paul Jozefak
CEO & Founder
RECEVE



Susan Rann
CEO
PAYLINK SOLUTIONS

11:00 - 11:45 | Coffee Break & Networking Session



11:45 - 12:30 | DEBATE

The investor appetite in the Portuguese market: in a complex economic scenario, what is the vision of the investors when it comes to evaluate a debt portfolio?

Will offer and demand reach an agreement regarding prices? How will portfolio prices behave this year? New investors appearing in the scene, and huge opportunities for all of them.



Cristóbal de Castro
ALBATROSS CAPITAL
Managing Director



Joana Maia
Country Manager
ANACAP FINANCIAL
PARTNERS



Marco Freire
Chief Executive Officer
WHITESTAR



Moderates:
Nahuel Callieri
Managing Director
Responsible of Iberia
Portfolio Advisory Group
ALVAREZ & MARSAL

GOLD SPONSOR

SERVDEBT
GROUP

CABOT⁺
Financial Spain

QUALCO

WHITESTAR
ASSET SOLUTIONS

12:30 - 13:15 | DEBATE

Distressed Corporates and UTPs. How to address these complex asset classes?

The pace at which debt goes into default is accelerating and there will be differences according to the borrowing type. Can securitisation be a tool as in other asset classes? Are we going to see different types of servicers, for different types of investors? The distressed operational private equity solution vs passive credit solutions. Are there going to be partnerships with Banks?



Joao Ferreira Marques
Managing Partner
ACTIVECAP
CAPITAL PARTNERS



Pedro Valle-Domingues
Chief Growth Officer
ALTAMIRA DOVALUE GROUP



Tiago Correia Moreira
Partner
VIEIRA DE ALMEIDA
& ASSOCIADOS (VDA)



Moderates:
Bruno Estanque Viegas
Senior Vice President
ALANTRA

13:15 - 15:00 | Lunch & Networking Session



15:00 - 15:45 | DEBATE

REO's market outlook in Portugal: Retail Secured transactions. Asset investments as a great alternative in a global inflationary context.

NPL Secured transactions and a voracious investment appetite in the residential and logistics market. What is the scenario of the real estate sector in Portugal? What is expected in terms of price behavior?



João Ribeiro
Real Estate Director
DOVALUE PORTUGAL



José Covas
Managing Partner
Aura Portugal
AURA REE



Nelson Rêgo
Managing Director
PRIME YIELD



Moderates:
Carlo Savani
Senior Director
ALVAREZ & MARSAL

Volkert Reig Schmidt
CEO
GNB REAL ESTATE

15:45 - 16:15 | PRESENTATION

Technology-enabled, insight-driven NPE Management

The modern collections & recovery technology ecosystem. Omni-channel offering new capabilities. Business Consulting: How to make it all work?



George Fertakis
Senior Business Consultant
QUALCO

16:15 - 17:00 | DEBATE

NPL collections & credit management perspectives: Recovery specialization & innovative tools to improve results

Main firms of the sector comment about the different strategies in place to achieve the best recovery performance when it comes to Non-Performing Exposures. Unprecedented technological acceleration that has facilitated the management of NPLs.



Armando Castanheira
Chief Operations Officer
HIPOGES



Pedro Monteiro
Head of Iberia & LatAm
RECEVEE



Raquel Alcoforado
Head Business
Development Portugal
ZOLVA



Moderates:
Paulo Oliveira
CEO
RECONFINANCE

17:00 - 17:15

Closure



Ignacio Vilarroig
Managing Director Europe
CMS GROUP

ONLINE EXCLUSIVE CONTENT

Better automation, better debt collection

The world is facing a global economic crisis and paralysis of businesses due to the health pandemic we have suffered and the rise in commodity prices, partly due to Russia's invasion of Ukraine. People are progressively falling into arrears and debts, increasing the percentage of non-payments and lack of liquidity. Fortunately, companies have found in automation a solution to such problem.

Automation, when designed to support collection agents and companies at all stages of the collection process, has become a trusted partner for most successful companies. It helps save time, increase productivity, and additionally creates opportunities for scalability.



Paul Jozefak
CEO & Founder
RECEVEE

GOLD SPONSOR



PLATINUM SPONSOR



LX PARTNERS

ALGEBRA
CAPITAL

GOLD SPONSOR



QUALCO

WHITESTAR
ASSET SOLUTIONS



intrum

Zolva

EQUIFAX

HIPOGES

SILVER SPONSOR



ADVISOR SPONSOR



MEDIA PARTNER

AURA
REAL ESTATE EXPERTS