

## CEREJEIRA NAMORA, MARINHO FALCÃO

The Portuguese law firm celebrates its 30<sup>th</sup> anniversary next year

## ARBLIT SPANISH-SPEAKING DESK

Leading the structure is Luca Radicati di Brozolo

## "WAKE UP AND SMELL THE COFFEE"

Iberian Lawyer gets to know José Antonio Morán, partner, Baker McKenzie Chicago office

## CAN LAWYERS BE HAPPY?

Coaches Bárbara Eliseu and María Jesús González-Espejo analyse this question



# IBERIAN BEST 60 LAWYERS IN BUSINESS LAW

Iberian Lawyer presents a selection of the top 60 lawyers from some of the most relevant practice areas in Spain and Portugal



# IBERIAN LAWYER FORTY UNDER 40 WINNERS ANNOUNCED







# IBERIAN BEST LAWYERS IN BUSINESS LAW

# 60

Iberian Lawyer presents, in alphabetical order, a selection of the top 60 lawyers from some of the most relevant practice areas in Spain and Portugal. In order to make this selection, we conducted an analysis of the leading lawyers working in private practice in Spain and Portugal, taking into account their positioning in their practice, both at the national and international level, as well as their active participation and lead in relevant deals and matters. Likewise, in some cases, the special reputation of the lawyers as extraordinary dealmakers reported by market intelligence sources has been highlighted, as well as being recognised by renowned international legal directories, together with the recent progress made in their careers and their performance reputation from an editorial perspective. This is an acknowledgement to the lawyers from our editorial team, regardless of the relationship they have with their law firms, although most of them are chosen at partner level. As is often the case with these selections, not all the best lawyers are here, but we can attest that the ones here are top lawyers.





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## ALBERTO CAMPO

Evergreen Legal



He is co-founding partner and co-head of Evergreen Legal and head of the firm's Commercial-Financial and Restructuring and Insolvency practice areas. He co-founded the firm in 2016 together with other partners and friends, after heading the B&F area at Hernández Echevarría Abogados. He stands out for his ability to provide impeccable work of the highest quality, his honesty, allowing business decisions to be taken after all relevant legal aspects have been considered. He has 16 years of experience in Financing and Debt Restructuring transactions, including among his clients the main financial institutions operating in Spain as well as institutional investors and large corporate clients from various sectors, both Spanish and foreign. He has been responsible, among other recent deals, for advising MásMóvil on the financial aspects of the takeover bid for Euskaltel, for advising on the registration of several companies in MARF and for renewable energies acquisition and financing deals.

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## ALBERTO FRASQUET

Herbert Smith Freehills



Recently appointed regional head of Corporate EMEA at Herbert Smith Freehills after leading the firm's Corporate/M&A and Private Equity practice in Spain. He advises investment banks, Private Equity funds and other financial investors, as well as multinational companies. Frasset joined Herbert Smith Freehills in 2009 and has been a partner since 2011. Alberto has broad experience working with clients on public and private Mergers and Acquisitions, LBOs for Private Equity players, Corporate Restructuring, Equity Capital Markets transactions and private Commercial transactions. Alberto helps investment bankers, corporates and financial buyers on local and multi-jurisdictional deals and leads multidisciplinary cross-border teams in complex transactions.. He lectures "Private Equity" and "Cross-border M&A" in the Master's degree in Legal Advisory at IE Law School. He has advised Asterion Industrial Partners, one of his recurring clients, on the acquisition of Axion from AMP Capital, as well as Peninsula Capital Advisors on the acquisition of Gantner and a stake in Galenicum.

## ALEJANDRO ORTIZ

Linklaters

He has been a partner at Linklaters, which he joined from Garrigues shortly after the firm's landing in Madrid since 2000, and has been a senior partner of the firm in Spain since 2017, with expertise in Mergers and Acquisitions in the field of listed and unlisted companies and Private Equity. He also has extensive experience in Banking matters (particularly in leveraged financing) and in the Securities Market and Restructuring. He has advised on most of the takeover bids that have taken place in Spain in recent years and on major transnational M&A deals, which has positioned him as one of the major dealmakers in the Spanish legal market, such as his advice to CK Hutchinson Holdings on the sale of circa 24,600 telecommunications towers and sites in Europe to Cellnex for €10 billion. He teaches Commercial Law at the Universidad Complutense de Madrid, and Mergers and Acquisitions at ICADE.



## ÁLVARO LÓPEZ-JORRÍN

Garrigues

Since July 2013, Álvaro López-Jorrín has been the co-head partner of Garrigues Corporate Law department. He joined the firm in 1996, spending there almost his entire career. He specialises in Corporate Law, Mergers and Acquisitions and other Commercial Restructuring transactions, both for private and listed companies (Private Equity transactions, takeover bids, etc.), particularly related to financial institutions, positioning himself as a major dealmaker in the Spanish Legal market. He has recently acted as Legal advisor to Telefónica in American Tower's acquisition of Telxius Towers for €7.7 billion, the sale of Dentix clinics to Advent, the capital increase of IAG and has counselled Bankia on its merger with Caixabank. He is also very active in stock exchange transactions and securities issues, both equity and fixed income and financial instruments, as well as in advising insurance and reinsurance companies on Regulatory and Contractual aspects, having been Legal counsel to BBVA in its strategic alliance with Allianz.





## ANA LUISA GUIMARAES

Sérvulo & Associados



Ana Luisa Guimarães is a partner in Sérvulo's Public Law department. She has been with the firm since 2008. Her practice mainly focuses on Public Procurement, particularly in concessions and projects, and in the regulation of utilities, such as water and waste. She holds a Master's degree in Public Law from the Catholic University of Portugal. She is a lecturer on graduate courses at the Faculty of Law of the University of Lisbon on themes connected to Public Procurement, Water and Waste Law. She is academic co-coordinator of the graduate courses on Water Law and Waste Law, organised by the Institute of Political-Legal Studies (ICJP - Instituto de Ciências Jurídico-Políticas) of the Faculty of Law of the University of Lisbon (since 2012). She is currently a member of the Portuguese Association of European Law (APDE - Associação Portuguesa de Direito Europeu). Previously, she was an associate at Cuatrecasas, Gonçalves Pereira (2001 to 2008).

## ANDRÉS ALFONSO

Ashurst



Andrés is a Corporate partner and head of the Energy practice in Ashurst Madrid office, which he joined in 2018 after more than eight years as head of the Oil & Gas practice at Herbert Smith Freehills. Andrés has extensive experience in the energy sector (including hydrocarbons, electricity and renewables), mining, water and infrastructure. He advises on Project Development, M&A transactions and Arbitrations, both nationally and internationally, particularly in Latin America. He also advises on a wide range of Regulatory and Commercial matters within the aforementioned sectors. He has recently advised leading Spanish renewable energy company Valfortec on the issuance of Certified-Green Bonds listed on MARE, and has guided Sonnedix's acquisition of a solar portfolio from RIC Energy, InfraVia Capital Partners' purchase of Molgas Energy Holding for €120 million, and has led the advice to Biometagas La Galera on the first biomethane connection to the gas grid of a private initiative in Spain.





## ANDRÉS MAS

Ramón y Cajal Abogados

Capital Markets partner at Ramón y Cajal Abogados, where he has spent most of his career after a period as a strategic consultant in New York. He has extensive experience in Corporate Law and Securities Markets. He has advised on multiple transactions related to the Securities markets, both national and international, including IPOs and listings, capital increases and debt issues, both in regulated and unregulated markets, as well as Mergers and Acquisitions of listed and unlisted companies. He also regularly advises clients on Corporate Law and Regulatory issues related to Securities markets, including Corporate Governance. He has recently advised Colonial on the restructuring of SFL's shareholding and subsequent takeover bid for its capital in an €800 million deal, Biosearch on the €127 million public tender offer by Kerry Group, as well as several companies on their admission to MARF and capital increases (Grenergy Renovables' €105 million capital increase, or Making Science's €30 million bond programme, among others).



## ANTÓNIO ANDRADE

Abreu Advogados

António Andrade has been a partner at Abreu since 2019, working on all matters related to Intellectual Property Law. António Andrade has been particularly involved in Arbitration and Litigation regarding patents (especially Pharmaceutical patents), trademarks, designs, copyright and trade secrets. He is also a member of several national and international Intellectual Property organisations, having been the president of ECTA's Design Committee (2010-2016). He is a member of ECTA's Copyright Committee, UNION-IP's Litigation Commission and the International Chamber of Commerce's PT Commission on Intellectual Property (ICC). He was a visiting assistant professor at the Science and Technology School of the Universidade Nova de Lisboa and is a lecturer at the postgraduate course in Intellectual Law at the Lisbon School of Law and APDI. He has been recognised for many years in the main international Legal directories as one of the leading Patents and Trademark lawyers in Portugal.

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## ANTONIO MORALES

Baker McKenzie



Partner head of Baker McKenzie's Public Law, Infrastructure and Energy department in Madrid since March 2019, joining from Latham & Watkins. Antonio is a State Lawyer on leave of absence and a recognised leader in the energy and natural resources market with a deep knowledge of the sector. He is also one of the most recognised lawyers in the field of Arbitration before international, national and regional courts, where he has advised and represented important national and international companies, especially in the areas of energy, banking, aerospace, mining and infrastructure. During his time in the Spanish Administration, he held, among other decision-making positions, that of Secretary-General of the Nuclear Safety Council. He has been a recurring lead advisor to Iberdrola, Naturgy and Novartis, among others, in several M&A transactions in the energy sector. He has led the advice to Iberdrola Renovables on the purchase of wind farms from China-CEE Fund I and to Naturgy on the Hamel Renewables acquisition.

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## ARMANDO ALBARRÁN

Freshfields



Partner head of the Global Transactions group (encompassing Corporate/M&A, Capital Markets, Finance and Real Estate) at Freshfields Bruckhaus Deringer in Spain, a firm where he has spent almost his entire career, with more than 25 years of experience. He specialises in public and private M&A, Private Equity transactions, Securities offerings, Restructurings and Corporate Governance matters. Armando has been involved in many complex cross-border transactions with a Spanish component. His regular clients include companies such as Airbus Military, Gas Natural and Amadeus, investment banks, financial institutions and financial investors, including Private Equity firms such as Mercapital, REEF, BC Partners and Cinven. He has recently advised on major deals in Spain by deal amount: China Tianying on the €3.5 billion sale of Urbaser, MásMóvil on its €2 billion takeover bid for Euskaltel and Naturgy Energy Group on IFM's €5 billion voluntary and unsolicited offer made on 22.689 per cent of Naturgy's share capital.



## AUGUSTO PIÑEL

Gómez-Acebo & Pombo



Corporate M&A partner at Gómez-Acebo & Pombo. He joined the firm in 2018 from KPMG Abogados, where he was responsible for the M&A and Capital Markets practice. He specialises in Securities Markets, Securitisations, Corporate Governance and M&A. Augusto is secretary non-director of the Board of Directors and of the Audit and Appointments and Remuneration Committees of several listed companies. Augusto, who participated as Legal advisor to MásMóvil in its jump from the Alternative Stock Market (MAB) to the Continuous Market, a novelty at the time, has recently advised from GA\_P on EiDF Solar's IPO, elZink's debut on MARE, WiZink's acquisition of Lendrock, the incorporation of the €1 billion securitisation fund IM BCC Cajamar Pyme 3, or the PL and NPL agreements of Pepper Spanish Servicing (PSS) for €1.1 billion, among others. He has collaborated in the publication of several articles and books, including his role as co-author of the book "Prospectus for the Public Offering of Securities in Europe".

## BELTRÁN GÓMEZ DE ZAYAS

PwC T&L



Partner head of the Banking & Finance practice at PwC Tax & Legal in Spain. Beltrán has been a partner of the firm since 2014, when he joined from CMS Albiñana & Suárez de Lezo, where he was a partner in the Banking, Finance and Securities Law department. Previously, he developed his professional career at the law firms Allen & Overy and Uría Menéndez. He has extensive experience in the financial sector and securities markets, having been involved in the design and execution of a large number of transactions involving the purchase and sale of NPLs and other financial institutions non-core assets, Debt Restructuring, Debt Securities issues, Securitisations and other Structured Finance transactions. We highlight his recent advice on Family Cash's debut in MARE, the acquisition of Lendrock by WiZink, Soltec's €200 million financing agreement, or the €80 million purchase and €100 million refinancing of Health Transportation Group by Real Assets Investment Management, among others.





## BERNARDO ABREU MOTA

Campos Ferreira, Sá Carneiro

Bernardo Abreu Mota is a partner in the Corporate, Merger and Acquisitions, Private Equity and Restructuring and Insolvency practices. He has extensive experience in acquisitions in a number of different sectors, including Financial, Health and Pharmaceutical, Industry, Retail, Tourism and Real Estate, and in joint ventures and other arrangements between shareholders or other company stakeholders. He also focuses on Corporate Reorganisations, advising clients on key Legal and strategic business and Corporate Governance matters. He holds a degree in Law from Portuguese Catholic University. The boutique Campos Ferreira, Sá Carneiro, renowned for Corporate/M&A activity in Portugal, advised on twelve major transactions during the last twelve months, of which Abreu Mota led one third, and two thirds of the deal volume totalling approximately €200 million. He has been recognised for many years in the main international Legal directories as one of the most active lawyers in the Corporate, M&A and PE areas.



## CARLOS BARDAVÍO

KPMG Abogados

Partner head of the Real Estate practice at KPMG Abogados. He joined KPMG as a partner in October 2018 from Hogan Lovells, where he was counsel in the same practice area. He has more than 18 years of experience in the legal sector, having advised on some of the most important transactions in terms of complexity and amount. Carlos advises institutional investors, listed companies, family offices and financial institutions, both Spanish and foreign, on Real Estate acquisition, sale, development, Financing, leasing and management, especially offices, hotels, logistics platforms, shopping centres and residential complexes. He has led the Real Estate advisory team for the German firm Patrizia in several asset acquisitions in Spain, both residential and logistics, and counselled Healthcare Activos Yield on its acquisition of 100 per cent of Maquavit Inmuebles from Mapfre. He also advised on the sale of urban logistics assets by Segro European Logistics Partnership (SELP) to Aberdeen Standard Investments (ASI).





## CAROLINA ALBUERNE

Uría Menéndez

Corporate and Commercial counsel in the Uría Menéndez Madrid office, where she has developed her entire career over the last 16 years in the Banking & Finance, Capital Markets and M&A practices, where she was seconded to the firm's Barcelona and New York offices. Although she is one of the most junior profiles on our list, Carolina is one of the top dealmakers in the Spanish Legal market. Her professional practice focuses on Corporate and Securities Law and, particularly, in the Banking Regulatory area, where she is highly specialised. She advises on hybrid transactions and other eligible capital instruments, as well as on the design of efficient capital structures from a regulatory perspective. She has led Banco Santander's major debt issuance transactions registered with the Securities Exchange Commission (SEC) and issued on the New York Stock Exchange, and advised Unicaja on its merger with Liberbank and Caixabank on its merger with Bankia.



## CATARINA TAVARES LOUREIRO

Uría Menéndez - Proença de Carvalho

Catarina Tavares Loureiro joined the Lisbon office of Uría Menéndez - Proença de Carvalho in 2006 and became a senior associate in 2015. In 2010, Catarina worked in the firm's Madrid office. She was seconded to the New York office of Davis Polk & Wardwell LLP as a foreign associate from September 2012 until March 2013. Catarina focuses her practice on Corporate Law. She is particularly experienced advising on Mergers and Acquisitions of both private and listed companies, in a variety of Financial, Industrial and Service sectors in Portugal. She advises on joint ventures, shareholder disputes and shareholding restructurings, Corporate Governance, Private Equity funds on their incorporation and regulatory aspects, as well as their investments and divestments companies and Banks on Acquisition and Project Finance and refinancing transactions. She holds a degree in Law from Universidade Nova de Lisboa and a Postgraduate Degree in Securities from Faculdade de Direito da Universidade de Lisboa.



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## CLARA JIMÉNEZ

Pérez-Llorca



Clara Jiménez joined Pérez-Llorca as a partner in 2006. She has extensive experience in the field of Public Administrations and also in the private sector. She has been Deputy Director General of Legal Planning and Legal Assistance of the Financial and Tax Inspection Department (AEAT) and Deputy Director of Bankinter's Legal. As a Tax Law expert, Clara advises national and foreign clients on all types of Tax Law matters. She provides Legal Tax advice on consultations before the Tax Administration and highly technical inspection actions, defends the tax interests of her clients before the Tax Administration and before the Courts of Justice at all levels, defines the tax classification of all kinds of financial and insurance products, establishes the most appropriate tax criteria in all kinds of operations and reviews and adapts all kinds of contracts, agreements, etc. to the applicable tax regime. At Pérez-Llorca she has been advising the Amodio family on various deals related to OHL.

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## DIANA RIVERA

Cuatrecasas



Mergers & Acquisitions partner in the Cuatrecasas Madrid office, which she joined in 2000 after graduating. She specialises in Venture Capital and Private Equity investments. As an experienced Corporate lawyer, she advises on domestic and cross-border M&A transactions, Restructurings and Joint Ventures. Diana has represented Spanish and multinational companies in major transactions in the technology, banking, energy and pharmaceutical sectors and also advises family businesses. She is non-director secretary of the Board of Directors of several companies and lectures on M&A, Corporate Law and Family Business in Master's degree programmes at several universities. She has led the advice to Tink on its acquisition by Visa, led the firm's advisory team to Delivery Hero on the acquisition of Glovo's business in Latin America and the sale of its business in the Balkans to Glovo for €170 million. She also advised Sanoma on the acquisition of Santillana and Global Realty Capital on the purchase of the Metro de Madrid headquarters.



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## DIOGO PERESTRELO

PLMJ



Diogo Perestrelo is a partner and co-head of the Corporate M&A practice at PLMJ. He joined the firm in 2016. He has more than 27 years of experience practicing Law and is arguably one of the most distinguished Corporate and M&A lawyers in Portugal. Diogo has experience in Mergers and Acquisitions, Private Equity and Projects, in sectors including Transport, Infrastructure, Aviation, Energy, Distribution and Tourism. He has also advised on privatisations and represented clients in the areas of Road Concessions, Renewable Energy and Telecoms. He holds a degree in Law from the Faculty of Law of Universidade Católica. He was previously the managing partner of Cuatrecasas, Gonçalves Pereira for a number of years and joined PLMJ after 24 years with the firm. Diogo is admitted to practice as a lawyer in Portugal and in Brazil. He holds a degree in Law from Universidade Católica Portuguesa, graduating in 1992.

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## DOMINGOS CRUZ

CCA Law Firm



Domingos Cruz is the managing partner at CCA and has been a partner since 2007. Under his leadership the firm has grown into one of the most reputed firms for IP & TMT Law in Portugal. He is a lawyer, entrepreneur, and business angel. As a lawyer, he leads Corporate/M&A operations, including Private Equity and Venture Capital transactions, providing Legal support to domestic and foreign companies, multinationals, and startups. Domingos is recognised by clients as a business-oriented lawyer who adopts an international approach and offers a high standard of quality and professionalism. He is a member of the EO - Entrepreneurs' Organisation, in Portugal. He holds a Law degree from the Faculty of Law, Universidade Católica Portuguesa, a Master's degree in International Legal Practice from Instituto de Empresa with distinction and is an associate professor at the IE - Instituto de Empresa Law School, Madrid.



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## DUARTE SCHMIDT LINO

PLMJ



Duarte is a partner and co-head of the Corporate M&A practice. He has over 18 years of experience in Private Equity, Mergers and Acquisitions, Corporate Law, Investment Funds and Privatisations. Duarte is known for handling major Private Equity, Corporate Governance, M&A and Privatisation transactions, working both in Portugal and internationally, with a focus on the markets of Angola, Brazil and Mozambique. In addition to handling a broad range of asset and share deals, Duarte is also well versed on non-transactional Corporate matters. Private Equity deals and privatisations are notable areas of practice for Schmidt Lino. Duarte holds a Law degree from Universidade Católica Portuguesa in Lisbon and completed a postgraduate course in Banking Law at the Faculty of Law of the University of Lisbon. Duarte Schmidt Lino has been recognised for a number of years in the main international Legal directories as one of the most active lawyers in the Corporate area in Portugal.

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## EDUARDO PAULINO

Morais Leitão



Eduardo Paulino joined Moraes Leitão in 2002, and has been a partner since 2015. He is head of Capital Markets and of the Corporate team. Eduardo's main areas of practice include Transactional, Regulatory and Compliance advice in Capital Markets, Corporate/M&A Law, as well as Banking and Finance. He focuses on high-profile public offerings, private placements and M&A transactions, acting both for Portuguese and foreign clients. Eduardo was recently involved in the Portuguese Banking sector recapitalisation and in complex multi-jurisdictional high-profile Capital Markets and M&A transactions in the financial services, TMT, distribution and industrial sectors, as well as in equity, hybrid and debt public and private offerings and takeovers involving companies in the Banking, Energy, Construction, Real Estate and Distribution sectors. He also acts in complex restructurings and has led teams in some of the most significant transactions involving NPL/NPE assets in recent years.



## FERNANDO ANTAS DA CUNHA

Antas da Cunha Ecija



Fernando Antas da Cunha is the managing partner of Antas da Cunha Ecija. He founded the firm Antas da Cunha in 2015 with a small team of just six lawyers. They are a case study for one of the fastest growing start-up law firms in recent years, now counting on over 75 lawyers in Portugal. This has been achieved by organic growth as well as merging with smaller firms and bringing in teams of lawyers from other firms. They notably merged with Ecija in 2017 to become Antas da Cunha Ecija. Fernando has been a key factor in driving this growth for the firm. His main practice focuses on Corporate and Private clients, while being at the same time a corporate consultant for software development and Legal publications. He holds a degree in Law from the Faculdade Moderna de Lisboa and was a senior lecturer on Commercial Law, Civil Procedure Law, Civil Enforcement Procedure, and Judicial Practices.

## FRANCISCO ALDAVERO

EY Abogados



Partner head of the Corporate M&A and Private Equity practices at EY Abogados, where he joined in 2016 from Araoz & Rueda, having led the practice there for more than a decade. With more than 30 years of experience, Francisco Aldavero has specialised in advising Private Equity entities and has participated in the main transactions that the sector has been involved in recently. His experience includes advising industrial clients and Private Equity firms on all types of investments and divestments, Corporate Restructurings, MBOs, MBIs, LBOs, secondaries... in different sectors such as agribusiness, consumer products, pharmaceuticals, telecommunications, leisure, logistics, healthcare, etc. He has recently advised EPCC on the acquisition of 50% of Caprabo and Cecosa from Eroski, VASS on the sale of its majority stake to One Equity Partners, Miura on the integration of Equipe Cerámicas into Italy's Italcir, the sale by Portobello Capital of Angulas Aguinaga to France's PAI Partners, and Bluetab sale to IBM.



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## FRANCISCO SOLCHAGA

Araoz & Rueda



Partner at Araoz & Rueda since 2007, a firm he joined as an associate in 2000, after two years as an associate at Uría Menéndez, where he gained experience in Mergers & Acquisitions and the Securities Market. His practice focuses on Energy Law, an area in which he has extensive experience, advising on numerous projects related to the creation and financing of wind farms and photovoltaic plants. In recent years, he has also accompanied his clients in numerous photovoltaic projects at an international level, having knowledge of the renewables sector in Italy, France, Mexico, the United States, Canada, South Africa and Australia. We have recently seen him advise Orpea Group on the acquisition of Hestia Alliance, Amundi on the divestment of TRG's Miura, in Everwood's sale of a solar plant in Spain to Falck Renewables and in the entry into the Spanish market of Italy's Eni gas e luce.

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## IGNACIO CERRATO

CMS Albiñana & Suárez de Lezo



Counsel in the Corporate / M&A department of CMS Albiñana & Suárez de Lezo. He specialises in Commercial and Contract Law, focusing his practice on Mergers & Acquisitions, advising both national and international companies. He also has extensive experience in Corporate Governance and Corporate Law, having served as secretary of the Board of Directors of many Spanish companies. Ignacio has extensive experience in Due Diligence processes, Joint Ventures, drafting sale & purchase agreements and shareholders' agreements, advising clients and investors on a wide variety of sectors. He is also recurrently involved in the design and coordination of multi-jurisdictional restructuring and structural modification projects. Despite his youth, he has recently led important transactions, such as advising KKR on the majority acquisition of ITEP through MasterD, and has counselled Mutares on the acquisition of the Permasteelisa group, Boluda on the acquisition of Iskes and Rubis Terminal on the purchase of Tepsa, among others.



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## IGNACIO PALLARÉS

Latham & Watkins



Corporate department partner in the Madrid office of the US firm, from which he advises Private Equity funds and special situations, as well as the main Spanish companies, on all areas of Corporate Law, with particular emphasis on Mergers & Acquisitions. He has extensive experience in the local market, advising leading Private Equity funds on M&A transactions, as well as Spain's most emblematic and important companies in sectors such as energy and media. Ignacio has also experience in the international market, leading large-scale divestments and acquisitions involving public and private entities across Europe, Latin America, Asia and North America. He recently advised Platinum Equity on the \$4.2 billion acquisition of Urbaser from China Tianying, Telefónica on the sale of a majority stake in its fibre optic network in Chile to KKR, Repsol on the sale of €4.2 billion of assets in Ecuador, Fertiberia's €150 million bond issue, and Permira on Engel & Völkers acquisition.

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## INÊS SEQUEIRA MENDES

Abreu Advogados



Inês Sequeira Mendes has been a partner since 2012 and managing partner since 2021. She has been at Abreu Advogados since 2006. She works primarily in Competition Law and in close cooperation with investment structuring and the development of the commercial activities of companies. She focuses particularly on notification processes for complex concentration operations (including multi-jurisdictional notifications) as well as processes related to agreements and restrictive practices and processes related to sectorial regulations, appearing before the Competition Authority, European Commission, Sectorial Regulating Entities and courts. She has also advised on the implementation and improvement compliance programmes related to Competition Law both at a structuring, auditing and training stages. Additionally, she has extensive experience in advising on Corporate Acquisition, Mergers and Reorganisation operations and has monitored many of the foremost projects to take place in Portugal and Timor. Her experience encompasses several sectors but with a special focus on Healthcare, Energy, Transportation, Retail, Distribution and Aeronautics.



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## ÍÑIGO DEL VAL

Allen & Overy



Corporate/M&A partner and head of Private Equity at Allen & Overy Madrid since 2015, where he has been since 2005. Íñigo has advised a large number of companies on public and private, domestic and cross-border M&A transactions, and is recognised as a leading dealmaker. He has more than 20 years of experience in the Corporate and Private Equity area, including Venture Capital transactions, Acquisitions, Mergers and sales of listed and unlisted companies, and Corporate Restructuring transactions, advising numerous sectors. He has worked on a wide range of investment strategies, from traditional Private Equity investments to infrastructure investments. Íñigo has also acted for managers in LBOs and is a recognised expert in the implementation of complex R&W insurance structures. He has advised on the recent sale of Restaurant Brands Iberia to Cinven for €1 billion, Igenomix on its sale to Vitrolife AB for €1.25 billion and on the sale of Germany's TUI to RIU Hotel & Resorts, among others

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## INMACULADA CASTELLÓ

Pinsent Masons



Corporate department partner of Pinsent Masons Madrid office, which she joined in 2017 from Ramón y Cajal Abogados. She has experience in Mergers, Acquisitions, Investments, Divestments and Corporate Restructuring both nationally and internationally, serving clients with diligence and rigour. Inmaculada has experience in the biotechnology, industrial, retail and consumer sectors. She is secretary of the Board of several companies and secretary of the Spanish Digital Health Association. She has also advised on transactions in the real estate and financial services sectors, counselling on several bank restructurings. We have seen her lead important transactions recently, such as advising her recurring client Atrys Health on the acquisition of the Portuguese group Lenitudes, as well as advising the same health group on its acquisition of Brazilian company AxisMed from Telefónica, and on the company's tender offer for Aspy, as well as on bond programmes and capital increases. She also advised on La Finca's debut on MARF and on ASTERIA's acquisition of Coreti.





## ISABEL RODRÍGUEZ

King & Wood Mallesons

Partner and head of the Funds team at King & Wood Mallesons in Spain. She holds with over 25 years' experience, specialised in structuring national and international funds (including Private Equity, Venture Capital, infrastructure, fund of funds, real estate and mezzanine funds). She also has extensive experience in the creation of management entities, secondary transactions and the design of co-investment and carried interest structures. Isabel advises both managers and developers as well as investors in the sector. Isabel frequently participates in seminars and events in the sector. She also regularly sits on various committees within ASCRI and Invest Europe. Among the clients she has advised are Asterion, Magnum Capital, Portobello, MCH Private Equity, Miura Private Equity, GPF Capital, Nexus, Ysios Capital, Realza, Arcano and GED Capital. She has recently advised on the launch of Portobello Capital's €350 million secondary fund and counselled Asterion on the structuring of its second infrastructure fund closed with €925 million.



## JACOBO MARTÍNEZ

Eversheds Sutherland

Jacobo Martínez is head of the Employment Law department of Eversheds Sutherland in Spain, and since October 2020, he has been managing partner of the firm's Madrid office. He was a founding partner of the firm in Spain in 2010, after serving on former Eversheds Lupicinio. He is a member of the firm's Executive Committee. He also has 20 years' experience in Labour Law advice, with particular emphasis on the implementation of complex remuneration systems, advice on the labour implications of acquisitions, mergers and other operations constituting company succession, as well as the various processes of workforce restructuring, collective bargaining and the resolution of legal disputes in the social jurisdiction. Jacobo Martínez is a Labour Law and Social Security associate professor at the Universidad Cardenal Cisneros (Universidad Complutense de Madrid), chairman of the Sports Law Commission of the Madrid Regional Government and member of the Board of Directors of Canal de Isabel II.





## JAVIER BUSTILLO

Andersen in Spain

Commercial partner in Andersen Madrid office. Previously, he was a partner at ECIJA and Bustillo Abogados, and worked in multinationals such as Coca-Cola and Xerox Europe. He has a professional career of more than 15 years, in which he has specialised in Commercial Law, M&A and Venture Capital, advising national and international companies from different sectors. He also has extensive experience in the entrepreneurial environment, advising Venture Capital funds and national and international companies and investors on their stakes in Spanish companies. In the academic field, he is a lecturer on the Master's degree in Access to the Legal Profession at ISDE Law Business School and on the Startup Lawyer and Senior Management Program at IE Business School. He is also the author of numerous articles and publications. He has recently led Andersen's advice to Peoople on the acquisition of 21Buttons, a Trucksters' financing round, and KONE's purchase of Ascensores Muguerza.



## JIMENA URRETAVIZCAYA

Allen & Overy

Partner in the Banking and Finance and ICM department of Allen & Overy in Spain, a firm where she has developed her entire career since 2002, making partner in 2015. Jimena has extensive experience in both domestic and international Financing transactions including Acquisition Financings, Real Estate Financings and Structured Financings. She has also been involved in the financing of various projects, advising in the energy, renewable energy and LNG sectors. In recent years she has advised on numerous Debt Restructuring deals, and has also been involved in several Securitisation transactions in Spain. He leads the Pro Bono Committee of A&O Spain and has collaborated with the También Foundation, the Vicente Ferrer Foundation, Afrikids in Ghana and AMREF. She recently advised a banking syndicate on a €2 billion sustainable loan to Naturgy and another €350 million loan to the Roca group. She also counselled Restaurant Brands Iberia on the financial aspects of its sale to Civen.



## JOAQUÍN RUIZ ECHAURI

Pérez-Llorca



Undoubtedly one of Spain's star lawyers in the Insurance field. He is currently partner head of the Insurance & Reinsurance area at Pérez-Llorca, where he joined in 2020 after leaving Hogan Lovells, where he headed the same department and was a member of its International Board. He has more than 25 years of experience in Corporate, Regulatory and Litigation advice for the insurance and reinsurance industry. During his career, he has worked with major national and international clients on M&A transactions, bancassurance alliances, VIF reinsurance agreements, portfolio disposals and reorganisations and corporate matters of all kinds. In the Regulatory field, he has provided advice on product design, contract interpretation, insurance and reinsurance distribution and pension plans and funds. He is also a recognised specialist in Insurance Litigation and product liability matters. He lectures Private Law at the Universidad Pontificia Comillas (ICAD) and has published a wide variety of articles and papers related to his area of expertise.

## JORGE CANTA

Cuatrecasas



Jorge is a partner in Cuatrecasas Madrid office, specialising in Financial Regulation. He is a specialist in Financial Regulation, investment vehicles and financial products and an expert in advising on alternative investment assets (hedge funds, real estate and private equity). He participates in the creation of management companies of open and closed collective investment entities and investment services entities and regularly advises them. He also advises Private Equity, Venture Capital and real estate funds. He teaches and lectures on investment fund-related topics in various postgraduate programmes, including the Chartered Alternative Investment Analyst (CAIA) certification and has co-authored numerous publications. He has recently advised Tink on its sale to Visa, the shareholders of Belgravia Capital on the sale to Singular Bank, BANKIA on the transfer of its depository business to CECABANK, K Fund on the launch of its second fund, and 4Founders on the creation of its second investment vehicle, among others.



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## JOSÉ GUARDO

Clifford Chance



Partner in the Banking and Finance area of the Magic Circle firm in Madrid since 2011, which he joined from Garrigues. He is a specialist in the energy and infrastructure sectors, with relevant experience in the development of projects both nationally and internationally (Latin America). José's main areas of practice are Projects, asset Finance and export and trade Finance. He advises the main Spanish and international financial institutions active in Spain. José is also very active in advising companies and multilaterals abroad, and in particular in Latin America. He has extensive experience in infrastructure and energy-related transactions. He has recently led important renewables refinancing deals such as the €161 million photovoltaic refinancing of Contourglobal, as well as on several financing deals advising Greenergy and Cubico, among others. Also noteworthy is his participation advising banks on the financing of Sacyr Valoriza Servicios' subsidiary Portren, as well as on the €1.5 billion acquisition of T-Solar by Cubico.

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## JOSÉ LUIS ARNAUT

CMS Portugal



José Luis Arnaut is the founder and managing partner of CMS Rui Pena & Arnaut, as well as the head of the Intellectual Property, Life Sciences and TMC practice. He has experience in Legal strategic advice to public and private companies, having been a European Patents Attorney at the European Patent Office (EPO) since 1992, a European Trademarks Attorney in the Office for Harmonisation at the European Union Intellectual Property Office (EUIPO) and an official agent of Intellectual Property at the National Institute of Industrial Property (INPI) since 1996. José Luis Arnaut integrated the Commission for the Follow-up and Revision of the Industrial Property Code in 1996, and was a member of the Commission for the Revision of the Industrial Property Code between 1998 and 1999. He is also a member of several international associations. He is regularly ranked in the main international Legal directories.



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## JOSÉ LUIS VÁZQUEZ

Hogan Lovells



Partner in the Banking and Finance area of Hogan Lovells Madrid office, and managing partner of the firm in Spain since July 2021. He has been with the firm for ten years, after 12 years at Uría Menéndez. He specialises in all types of Financing transactions (including infrastructure financing, energy Project Finance and Debt Refinancing and Restructuring) and has participated in the most relevant infrastructure Financing transactions carried out in Spain in recent years. It has led the advice to EnfraGen on its debt refinancing operation for a total amount of \$1.8 billion (\$710 million in bond issues and \$1.1 billion in bank financing), the AccorInvest hotel group's debt restructuring and the PFP II (CUBE) agreement with Levitec Sistemas for the construction of a photovoltaic farm. He is able to lead both a team of 22 partners and more than a hundred lawyers and major transactions in his practice area at the same time.

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## LUIS ALFONSO FERNÁNDEZ

Bird & Bird



Partner head of the Insurance and Reinsurance practice at Bird & Bird's Madrid office, a firm he joined in March 2021 from Hogan Lovells, where he took over the management of the same practice following the departure of Ruiz Echauri in 2020, together with whom he represents one of the best Insurance lawyers in Spain. He has extensive experience in Insurance Litigation, specifically in industrial claims, aviation, surety and financial lines (D&O, professional liability, cyber risks, etc.). He also specialises in Regulatory aspects and Reinsurance contracts and practices, insurance distribution agreements, insurtech, etc., including the design and implementation of surety insurance for public-private partnership (PPP) projects, mainly in Latin America. He is the author of numerous articles on Insurance contracts and practices, Insurance Regulation and has collaborated in the writing of several books on Civil Liability and Insurance Law in Spain. He lectures Insurance Law and Tort Law at the Universidad Pontificia Comillas (ICADE).



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## MAGDA VIÇOSO

Morais Leitão



Magda Viçoso joined ML in 2018 as partner. She is a member of the firm's Corporate and M&A and Capital Markets team and a member of the firm's Board of Directors. She has experience recognised by several international Legal directories, having advised national and international public and private offerings of equity, public takeover bids, Mergers and Acquisitions, Partnerships and Privatisations. She's also prominent in Corporate Governance and Compliance of listed companies. Throughout her career she has regularly advised on both transactional and current corporate assistance, listed companies and groups of substantial dimension – particularly in the banking, energy, cement, telecommunications, postal services and logistic sectors. Magda Viçoso worked at CTT – Correios de Portugal, S.A. – from 2015 to 2018, including in its subsidiaries. Magda was at PLMJ from 2001 to 2014, becoming a partner in 2012 and coordinating the Capital Markets team. She developed her practice in Corporate, M&A and Banking and Finance Governance.

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## MANUEL ECHENIQUE

Uría Menéndez



Partner in the Corporate and Commercial practice in the Uría Menéndez Madrid office. He is currently co-head of the firm's M&A and Private Equity practice. He joined the firm in 2000, and during 2004 and 2005 he was based in the London office. His practice covers a wide range of Commercial and Financial Law matters. He specialises in domestic and international Mergers & Acquisitions, Private Equity transactions, Corporate Law and Structured Finance. He regularly advises Private Equity funds with a global presence and counsels several Spanish listed companies. He is actively involved in notorious and complex M&A transactions. He has recently advised Legálitas on its sale to Portobello Capital, Oakley Capital on its acquisition of Portugal's Primavera BSS, Asterion on its deal with Barter Energy, Ireland's Kerry Group on its takeover bid for Biosearch and Acciona on the sale of a concessions portfolio to Meridiam and Bestinver for €484 million.



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## MARÍA GUINOT

Deloitte Legal

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Partner head of the Regulatory and Compliance area of Deloitte Legal, a firm she joined in 2019 from CMS Albiñana & Suárez de Lezo. María, a State Lawyer on leave of absence, is a specialist in advising on regulated areas of economic activity and in all areas related to Public Administrations and Regulated Sectors, with extensive experience in advisory, contentious and transactional matters in the fields of energy, telecommunications, infrastructures, financial institutions and the public sector. This specialisation has enabled her to acquire extensive knowledge of regulated markets, as well as the needs of the agents operating in them. She is also a specialist in Civil and Administrative Litigation. We have recently seen her advising aBalados on the financing of three solar plants in the province of Murcia and Kobus Partners on its second investment vehicle Kobus Renewable Energy (KRE) II FCR, with a new acquisition of four solar parks.

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## MARIA RAQUEL MOREIRA

SLCM

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Maria Raquel Moreira is a partner at SLCM-Serra Lopes, Cortes Martins & Associados, since 2005. Her career has been exclusively at SLCM, where she started to work in 1995. Today she is head of the Litigation & Arbitration and Restructuring & Insolvency practices in Lisbon and is involved in the transactions accompanied by SLCM's Banking & Finance team with a strong focus on those encompassing Debt Restructuring processes to recover distressed companies. She has undertaken the representation of a broad range of clients in diverse industries, including banks and financial institutions, important national and multinational groups, state-owned companies, but also private individuals. Her activity has mainly been focused on Civil, Commercial, and Corporate Litigation, Bankruptcy and Reorganisation procedures, including Insolvency, PER and similar proceedings, and corporate rescues, as well as in the fields of Civil and Family Law. Maria Raquel Moreira is a Law graduate from the Universidade de Lisboa and member of the Portuguese Bar Association since 1997.



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## MARIANA NORTON REIS

Cuatrecasas Portugal



Mariana Norton dos Reis is a partner at Cuatrecasas Portugal. Her practice both in Portuguese and Spanish law, is focused on cross border M&A, Joint Ventures, Private Equity transactions and Restructurings. She has extensive experience in Renewable Energies and Infrastructure, advising sponsors, developers and financing entities on creating joint ventures, and acquiring, selling and developing projects. She regularly acts for Private Equity investors on their investments and divestments, and represents strategic investors in connection with cross border acquisitions and sales of privately owned companies and assets. She has recently completed a number of major transactions in the Infrastructure, Energy, Retail, Real Estate and Financial industry sectors in Spain and Portugal. On an international level, she has extensive experience in advising M&A transactions of multinational companies in Europe, Latin America and the United States. She worked at the Madrid office from 2004 to 2017 and is currently based in the Lisbon office, where she started her career in 1998.

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## NAIARA BUENO

Garrigues



Partner in the Commercial Law department of the Garrigues Barcelona office, where she has spent the entire 20 years of her professional career. She is specialised in Banking, Debt Restructuring (including pre-bankruptcy advice), Finance and Insurance, Venture Capital, collective investment institutions, issuance of debt and equity instruments, as well as integrated Commercial advice, including advice on Corporate Governance. Among other fields, dedicated to Corporate and Project Finance practice. She provides recurring advice on Regulatory, Financial and Corporate aspects of national and international acquisition transactions, structural modifications and Debt and/or Business Restructuring, including advice on Securities Market Law. She also has proven national and international experience in takeover bids. She teaches Commercial and Corporate Law at ESADE Law School in Barcelona (Universidad Ramón Llull). She has advised on Parlem's and Aspy's IPO, as well as on Aspy's takeover bid for Atrys Health. She also regularly advises Aspy, Greenalia and Audax on Debt Issuance transactions.

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## NIEVES BRIZ

Dentons



Corporate/M&A partner and managing partner of Dentons in Barcelona since 2018, after joining from JAUSAS. Nieves has more than 30 years of experience advising some of the most relevant national and international companies in the Corporate field in various sectors such as financial services, real estate, pharmaceuticals, baby food, retail, aviation, TMT and energy. In the Corporate area, Nieves advises on contractual and business matters and manages the planning and execution of complex transactions such as international mergers, spin-offs and business unit contributions. Among his most representative M&A transactions, Nieves has advised SITAO nAir, IPM Group, Plastipak, Previsora Bilbaína, SITAO nAir, IPM Group, Plastipak, Suma Capital and Naturgy. She also advises clients from a wide range of industry sectors on the implementation of Criminal Compliance programmes. She has recently led the advice to Vitrolife on the €1.25 billion acquisition of Igenomix, as well as the sale of the Numintec group to Sweden's Telavox.

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## ORSON ALCOCER

DLA Piper



Partner head of the Real Estate practice at DLA Piper, which he joined in 2009 from Ashurst. Orson advises domestic and foreign clients on the acquisition and sale, development, financing, construction, management and marketing of all types of real estate assets, from commercial projects to offices, hotels, logistics parks and residential and second home projects. He has been involved in all types of Real Estate transactions, including financings, structuring, the launch of real estate funds and leasing. We have seen him advise on multiple recent Real Estate deals, such as the Starwood's acquisition of Meridia Capital's logistics assets, the acquisition by Terrapilar and Jorge Fernández of Discesur, the purchase of the Bless Collection luxury hotel by RLH Properties, the sale & leaseback of the NH Collection Barcelona Gran Hotel Calderón for €125.5 million, the acquisition of Torre Esteve from Iberdrola Inmobiliaria by KGAL, or the sale of Elix to Allianz for €140 million, among others.



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## PAULA GOMES FREIRE

VdA

Paula Gomes Freire joined VdA in 1996. Her practice is focused on Finance, M&A and Real Estate. Gomes Freire is a partner of the Banking & Finance practice. Paula has led several transactions, both in Portugal and abroad, mainly focused on the issue and placement of debt instruments, namely Euro Medium Term Notes, commercial papers, preferential shares and hybrids. The lawyer also advises on securitisation and other types of asset-backed transactions. In recent years, Paula has also participated in the recapitalisation of the Portuguese banking sector and on the inaugural application of a resolution measure under the Banking Recovery and Resolution Directive. At the General Meeting earlier this summer in 2021, VdA appointed Gomes Freire as managing partner and João Vieira de Almeida as senior partner. The new positions, which result from the recently approved change to the firm's governance model, will take effect in February 2022.



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## PAULO BANDEIRA

SRS Advogados

Paulo Bandeira is a partner at SRS in the Corporate, Commercial and M&A department. Paulo Bandeira has over 20 years of experience advising companies on daily Corporate matters, Mergers and Acquisitions, as well as on Corporate Governance matters, advising mainly on board structuring and directors duties and liabilities. He is head of the startups team, and has advised a wide range of technological and biotechnological startups, Business Angels and Venture Capitals on investments, as well as incubators and acceleration programs. In 2018, Paulo Bandeira was responsible for the creation of STARTUP LAB by SRS, the first startup accelerator developed by a Portuguese law firm. He has been with SRS since 1997 and holds a degree in Law from the University of Lisbon, a Diploma in Securities Law. Bandeira has advised on a number of key transactions, including the 360imprimir/Bizay C-Series investment round worth €32 million.





## PAULO TRINDADE COSTA

VdA

Paulo Trindade Costa joined VdA in 2015. He is partner of the M&A practice area, where he has been involved in several transactions, in Portugal and international markets, namely in Mergers and Acquisitions, Restructurings and Corporate Finance transactions. He has advised several clients in sectors such as Telecommunications, Industry, Retail, Real Estate, Energy, Banking and Construction. Paulo Trindade Costa was one of the top deal makers in Portugal during the last 12 months, advising on seven transactions totalling over €1.7 billion. One of his standout transactions was advising Greenvolt – Energias Renováveis, S.A., a company part of the Altri Group from the Renewable Energy sector, on an agreement for the acquisition of Tilbury Green Power Holdings Limited. In November 2020 Paulo advised Sacyr SA on the sale of its African subsidiaries to the Angolan group Griner Engenharia SA. Trindade Costa holds a Law degree from Lusíada University of Lisbon.



## PEDRO DE ROJAS

Latham & Watkins

Restructuring and Special Situations partner at Latham & Watkins, a firm he joined in April 2021 as one of this year's star signings from Linklaters, being appointed partner three years later. He was linked to the Magic Circle law firm in Spain for the last 20 years. He started his career at Garrigues, where he spent five years as an associate. His career has been meteoric, and he is considered one of the best lawyers in the Banking Law and Restructuring and Insolvency practice, advising multinationals, investors and financial institutions on all types of financial transactions, with an unrivalled track record in complex restructurings. Pedro has extensive experience advising on Banking, Restructuring and Insolvency law. His clients highlight his strategic approach to leading complex transactions. In particular, he represents creditors and distressed companies in multi-jurisdictional restructurings with a Spanish law element. He also has experience in Securities Market transactions, such as IPOs, secondary offerings, takeover bids and Securitisations.



## RODRIGO BERASATEGUI

Watson Farley & Williams

Partner in the Finance group at WFW, where he has been for nine years after having worked at Garrigues. He has extensive experience in advising on energy and infrastructure projects. With more than 20 years of experience, Rodrigo has extensive knowledge in advising on transactions related to renewable energies, including wind, electricity, solar (solar thermal and photovoltaic) and biomass, as well as all types of infrastructure (roads, railways, trams, ports and hospitals, etc.). Rodrigo advises a large number of public and private developers, sponsors, financial institutions, multilateral institutions, insurers and specialised funds on the full range of financing schemes, all over the world, including Latin America: Project Finance, mezzanine loans, Corporate and Acquisition Finance, export and trade finance transactions. He is also involved in Debt Capital Markets transactions, such as EMTN programmes and green and project bonds. We have seen him involved in a multitude of renewables refinancing and Project Finance transactions, including Q-Energy's €732m deal.



## ROGÉRIO FERNANDES FERREIRA

RFF & Associados

Rogério Fernandes Ferreira is the founding partner of RFF & Associados, a Tax & Corporate Portuguese law firm. He graduated in Law in 1987 and completed a postgraduate programme in European Law and a Master's degree in Law at the Lisbon Universidade Católica Portuguesa School of Law. He was admitted to a PhD in Law in Juridical and Economic Sciences. He is a lecturer in the postgraduate programmes at the Schools of Law and Economics and Management of the Universidade Católica Portuguesa, in which he initiated the International Taxation Course for Executives and lectured before at the advanced programme in Taxation. He is also a lecturer at the Economic, Financial and Taxation Law Institute, of the Universidade de Lisboa School of Law, in which he lectures Tax Litigation and Arbitration since 1997. He is a former Secretary of State for Tax Affairs (XIV Portuguese Government 2001 – 2002).



## RUI CAMACHO PALMA

Linklaters Portugal



Rui Camacho Palma is a partner and head of the Linklaters Tax practice in Lisbon. He holds a Master's degree in Taxation from the University of London, Institute of Advanced Legal Studies. Rui started working in the Tax area in 1998, having extensive experience in International Tax Planning and Transactional Tax Matters, including Structuring both inbound and outbound investment projects and advising on the Tax aspects of public and private M&A, Corporate reorganisations and Structured and Hybrid finance. Additionally, Rui has been very active in complex Tax Litigation matters, including general and specific anti-avoidance rules, withholding taxes, deductibility of financial expenses and indirect taxes. Rui is Portugal's representative in the Observatory on the Protection of Taxpayers' Rights and has been recurrently invited to lecture in the Centre of Judiciary Studies. Before joining Linklaters in 2007, Rui spent nine years working for major global auditing and consultancy firms.

## SOFIA GALVÃO

Sofia Galvão Advogados



Sofia Galvão is a Portuguese lawyer, partner and founder at Sofia Galvão Advogados. She was born and studied in Lisbon. She graduated in Law from Universidade de Lisboa School of Law, where she completed her Master's degree in Legal Sciences. Sofia Galvão Advogados is her boutique law firm founded with Hugo Nunes in 2014, focused on the areas related to Territory Law (Urban Planning, Real Estate, Tourism & Hospitality), in which she has recognised expertise and is a market leader. Prior, she was Urban Planning lead partner at PLMJ and head of Real Estate, Planning and Environment at Sérvulo Correia & Associados and Vieira de Almeida & Associados. In 2004/2005, she assumed governmental functions, having been Secretary of State for Public Administration and Secretary of State of the Presidency of the Council of Ministers. Among other projects and functions, she was secretary-general of the Association of Real Estate Developers and president of Ad Urbem.

## SUSANA GÓMEZ BADIOLA

EY Abogados



Corporate, M&A and Private Equity partner at EY Abogados, returning to the Big Four where she started her career from KPMG Abogados after 12 years. She advises national and foreign companies, as well as Private Equity firms, on M&A transactions, company Acquisitions and sales, asset portfolios, partner agreements and Due Diligence processes, among others. Susana collaborates with Spanish and foreign multinationals with interests and investments in Spain in Corporate Reorganisations, and provides contractual advice (franchise, distribution and agency agreements, among others) and Legal advice to their management bodies (board secretarial services, liability of partners and directors, resolution of conflicts between partners). She has recently advised the shareholders of the Trendy Chic Group on the sale of 75% of its share capital to the Mayoral Group, and the Italian company Sabiana on the purchase of Cicsa. She has also advised Solarbay High Power on the sale of Caelum Renovables to Germany's Wirtgen Invest Energy, among others.

## TERESA ZUECO

DLA Piper



Corporate, M&A and Private Equity group partner at DLA Piper's Madrid office, joining the firm in 2012 from the now defunct American firm Dewey & LeBoeuf, where she was a partner and worked in New York and Paris. She works in the areas of general Corporate Law, Mergers and Acquisitions (M&A), Private Equity, LBO, MBO, MBI, and funds in special situations. She has extensive experience in cross-border transactions with Latin American and French investors. Teresa has recently led the advice to the German multinational TRUMPF Group on the acquisition of the global business of Lantek Sheet Metal Solutions, as well as Globant's acquisition of Walmeric and Habitant. She also coordinated, together with the Paris office, the acquisition by ALD Automotive, a subsidiary of Société Générale, of Banco Sabadell's car leasing business, and has led the advice to the Colisée Group on several nursing homes acquisitions in Spain to add to its portfolio.



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## VERÓNICA ROMANÍ

Gómez-Acebo & Pombo



Banking and Finance partner at Gómez-Acebo & Pombo and coordinator of the Energy practice. She has spent her entire career at the firm, gaining extensive experience in transactions related to energy and infrastructure, with a global profile that includes advising national and international clients of the highest level, both in Acquisition and Financing transactions of assets in regulated sectors. She has participated in a significant number of the Acquisition and Financing processes that have been carried out in these sectors. Her experience also includes Acquisition Finance, Corporate Finance and syndicated loans, Refinancing and Corporate Restructuring transactions. Verónica has recently been involved in advising UK-based Octopus Energy Group Limited on the acquisition of Umeme, as well as assisting Triodos Bank on the first self-consumption project finance for Younergy. We have also seen her advising DIF Capital Partners on the acquisition of a wind project in Uruguay.

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## YOKO TAKAGI

White & Case



Yoko is a partner in the firm's Corporate group in Madrid. Thanks to her in-depth and broad knowledge of Corporate Law, her practice focuses on Mergers & Acquisitions, Corporate Finance and Capital Markets transactions. Her track record covers a broad spectrum of public and private transactions, mostly with an international component. Her clients benefit from Yoko's knowledge and experience in advising Private Equity funds, corporates, sponsors and investment banks on transactions related to a wide range of sectors, including energy, financial institutions, cleantech and telecommunications. Yoko was a founding member of the firm's Madrid office in 2013, having joined from Latham & Watkins, where she was counsel. Since then, she has been supporting the needs of clients investing in Spain, as well as helping Spanish clients expand globally. Most recently, she participated in the \$600 million bond issuance by AI Candelaria and the landmark €650 million DATA4's financing deal.